Agribusiness Economics

The need to better utilize our natural resources and protect our environment, improve our rural infrastructure, and manage the activities of food/fiber production, processing, and distribution firms in an international setting are creating career opportunities at a quickening pace.

Agribusiness Economics offers a flexible program, which, under the supervision of a faculty advisor, allows the student to pursue either a comprehensive or more specialized course of study in preparation to assume an effective professional role in our dynamic, global, economic, and social environment.

Courses in Agribusiness Economics in the traditional areas of farm management and marketing emphasize accepted techniques to improve efficiency and farm profitability. Course offerings in agribusiness management, finance, sales, marketing, and commodity futures prepare students to assume positions with a broad range of businesses that comprise the agribusiness sector; from input suppliers to farmers through merchandising and processing agricultural commodities to retail sales to consumers. Course offerings in environmental, energy, and natural resource economics, agribusiness management, rural development, food policy, and agricultural law introduce the needed applied economic skills for effective decision making, complement a more specialized course of study, and provide the basis for dealing with contemporary societal problems.

The Agribusiness Economics major involves a set 22 hours of Agribusiness Economics core requirements as well as 15 elective hours in Agribusiness Economics, including at least six hours at the 400-level. Students also have 15 hours of business, economics, and methodology requirements, six hours of communication courses beyond the nine hours required by the University Core Curriculum, and 24 hours of electives. Students working with their faculty advisors will be able to plan an academic program tailored to their particular interests and/or career paths, e.g., Agribusiness Management and Finance; Energy and Environmental Policy; Farm Business Management; Sales and Marketing; Energy; and Pre-Law. Sample programs of study based on these and other areas of interest are available from the program. A few examples are detailed, with additional possibilities available to students.

Bachelor of Science (B.S.) in Agribusiness Economics Degree Requirements

<table>
<thead>
<tr>
<th>Degree Requirements</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>University Core Curriculum Requirements (Must include ABE 204)</td>
<td>39</td>
</tr>
<tr>
<td>Requirements for Major in Agribusiness Economics</td>
<td>58</td>
</tr>
<tr>
<td>Agribusiness Economics Core - ABE 204; ABE 318; ABE 340, ABE 350, or ABE 360; ABE 351; ABE 361, ABE 362, or ABE 363; ABE 381 (1-4CH); ABE 401, ABE 442, ABE 444, ABE 445, ABE 450 or ABE 452</td>
<td>22</td>
</tr>
<tr>
<td>Agribusiness Economics Electives (six at 400-level)</td>
<td>15</td>
</tr>
<tr>
<td>Communication Requirements - CMST 221, CMST 261, CMST 262, CMST 280, or CMST 281; ENGL 290 or ENGL 291; MGMT 202, BSAN 406</td>
<td>6</td>
</tr>
<tr>
<td>Business, Economics, and Methodology Requirements - ACCT 220; ACCT 230; AGSE 318, CS 200B, ITEC 229, or</td>
<td>15</td>
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## Degree Requirements

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGMT 345; BSAN 401, BSAN 402, BSAN 403, BSAN 404; ECON 240, ECON 241, ECON 340, or ECON 341</td>
<td>6 (credit hours only)</td>
</tr>
<tr>
<td>General Electives - (at least nine at 300-level, six at 400-level)</td>
<td>23</td>
</tr>
<tr>
<td>Total</td>
<td>120</td>
</tr>
</tbody>
</table>

## Examples of Agribusiness Economics Programs of Study for Different Career Tracks

### Sales and Marketing Career

**Suggested Agribusiness Economics electives:**
- ABE 333, ABE 360, ABE 363, ABE 453, ABE 462, ABE 401, ABE 460

**Suggested School of Agricultural Sciences electives:**
- CSEM 200, CSEM 300

**Suggested other electives (24 credit hours – minor in Economics):**
- MKTG 304, MKTG 336, MKTG 380, MKTG 435

### Energy and Environmental Policy

**Agribusiness Economics core courses:**
- ABE 204, ABE 318, ABE 340, ABE 351, ABE 381, ABE 440 and ABE 444

**Other Agribusiness Economics courses:**
- ABE 401, ABE 453, ABE 463

**Other suggested courses:**
- ACCT 230, ECON 240 and ECON 241, ECON 333, ECON 340 or ECON 341, GEOG 401, GOEG 412, GEOG 419, GEOG 422

### Farm Business Management

**Agribusiness Economics core courses:**
- ABE 204, ABE 318, ABE 350, ABE 351, ABE 361 or ABE 362, ABE 381, ABE 450, ABE 452

**Other Agribusiness Economics courses:**
- ABE 333, ABE 340, ABE 361 or ABE 362, ABE 363, ABE 401, ABE 453, ABE 460

**Other Agriculture courses:**
- AS 121, AS 122, AS 315, AS 430, AS 465, AS 485, AGRS 472, CSEM 200, CSEM 300, CSEM 419, CSEM 468, HORT 220, HORT 333, HORT 423, HORT 432

**Other suggested courses:**
- ACCT 230

### Agribusiness Management & Finance

**Agribusiness Economics core courses:**
- ABE 204, ABE 318, ABE 351, ABE 360, ABE 361 or ABE 362, ABE 461, ABE 381, ABE 452

**Other Agribusiness Economics courses:**
- ABE 333, ABE 340, ABE 363, ABE 401, ABE 453, ABE 460, ABE 463

**Other suggested courses:**
- ACCT 230, ECON 240 and ECON 241, MKTG 304, MKTG 336
Agricultural and Rural Real Estate Appraisal

Agribusiness Economics core courses:
ABE 204, ABE 318, ABE 350, ABE 351, ABE 361 or ABE 362, ABE 381, ABE 450

Other Agribusiness Economics courses:
ABE 333, ABE 340, ABE 361 or ABE 362, ABE 401, ABE 451, ABE 453

Other suggested courses:
FIN 320, FIN 322, FIN 330, CSEM 240

Agribusiness Economics Minor

A minor in agribusiness economics is offered. A minor consists of 15 credit hours, of which three credit hours must be at the 400-level. Twelve (12) hours must be taken at Southern Illinois University Carbondale. An advisor within the program must be consulted before selecting this field as a minor.

Capstone Option for Transfer Students

In addition to the traditional major, the program participates in the University’s Capstone Option. Through this program, students who graduate with an Associate in Applied Science (A.A.S.) from a community college can earn a Bachelor of Science degree by taking 60 hours of coursework at SIU. Through this option, an individualized study plan is written for each student. While our Capstone Option is based on 70 hours, the vast majority of students transfer in 10 or more credit hours that apply to their Capstone Option, and their individualized program reflects only the 60 hours they must complete under the rules of the University’s Capstone Option.

B.S. Agribusiness Economics - Capstone Option

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</tr>
<tr>
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<td>Agribusiness Economics Electives (six at 400-level)</td>
<td>15</td>
</tr>
<tr>
<td>Communication Requirements - BSAN 406; CMST 221, CMST 261, CMST 262, CMST 280, or CMST 281; ENGL 290 or ENGL 291; MGMT 202</td>
<td>6</td>
</tr>
<tr>
<td>Business, Economics, and Methodology Requirements - ABE 419 or equivalent; ACCT 220, ACCT 230; AGSE 318, CS 200B, ITEC 229, or MGMT 345; BSAN 401, BSAN 402, BSAN 403, BSAN 404; ECON 240 or ECON 241, ECON 340 or ECON 341 (6 credit hours only)</td>
<td>15</td>
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</tbody>
</table>
### Degree Requirements

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<th>General Electives - (at least nine at 300-level, six at 400-level)</th>
<th>32</th>
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<td>Total</td>
<td>120</td>
</tr>
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</table>

1. *MATH 108, MATH 139, or MATH 140 recommended for students with appropriate preparation.*

2. *Students are required to take one of ABE 340 (Fall), ABE 350 (Fall), or ABE 360 (Spring). Students take either ABE 361 (Fall) or ABE 362 (Spring). Students take either ABE 401 (Fall), ABE 444 (Fall), ABE 461 (Spring), or ABE 463 (Spring).*

### Technology Fee

The College of Agricultural, Life, and Physical Sciences assesses undergraduate majors a technology fee of $4.58 per credit hour up to 12 credit hours. The fee is charged Fall and Spring semester.

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**Last updated: 03/04/2022**

**Southern Illinois University**

Carbondale, IL 62901

Phone: (618) 453-2121

**Catalog Year Statement:**

Students starting their collegiate training during the period of time covered by this catalog (see bottom of this page) are subject to the curricular requirements as specified herein. The requirements herein will extend for a seven calendar-year period from the date of entry for baccalaureate programs and three years for associate programs. Should the University change the course requirements contained herein subsequently, students are assured that necessary adjustments will be made so that no additional time is required of them.